

Mikhail Haggis Procopiu, Dean of “New York College” from Skopje

Academic wisdom of the past and the newest trends

## Curriculum

“New York College” is a group of educational institutions offering program for high education and MA studies. This group is in permanent collaboration with eminent universities from Europe and from USA. The group “New York College” was founded in 1989 and since that has been offering new opportunities in education and professional specialization in many areas.

“New York College” offers Bachelor’s and Master’s study programs in co-operation with the state university in New York, in other words with colleges “Empire State” and “New Paltz”, as well as master degrees in the university “New Heaven” from Connecticut and “Luwill” from Kentucky, USA and European master studies in the university “Sunderland” from Great Britain and the Institute “Curt Bosch” from Switzerland.

The international dimension of the educational group “New York College” is composed also of that it has own colleges and universities in the next cities: in Athens, “New York College” was established in 1989; in Prague, first private university was established in 1998, credential by the Czech Ministry of education as university “New York” in Prague; in Thessalonica, “New York College” was established in 2001 in which many students from Macedonia are registered and many of them made excellent success in the studies; in Tirana, first private university was established in 2002, credential by the Ministry of education of Tirana; in Skopje, “New York College” was established in 2003, which received accreditation in 2004 from the Board for accreditation of the Republic of Macedonia.

“New York College” in Skopje is working successfully with two generations of students, offering new opportunities for their future career.

The dean of the “New York College” in Skopje is the eminent Ph. D. Haggis Procopiu, who was rector of the University “Macedonia” in Thessalonica till 2000. M.A studies of economy; Ph. D. Haggis Procopiu has completed at the University “Roth Chester” in New York, in 1972. Two year later he has received the title Doctor of economic sciences in the State University of New York.

Ph. D. Haggis Procopiu has rich international experience. Long years he works as professor at the University “Roth Chester” in New York, University “Lenecswil” in Canada, Industrial School in Thessalonica, University “Aristotle’s” in Thessalonica and “Atlantic” University in Florida, USA. Ph. D. Haggis Procopiu was chosen, in three mandates for rector of the University “Macedonia” in Thessalonica. He is also a deputy rector, in two mandates of this university. He participates actively in many research projects. He is author of many scientific articles.

Journalist: Renata Matevska

- ❖ “New York College” in Skopje is a section of the world acclaimed state college from the American Federal State New York, where student received diploma from the College “Empire State” and from the State Collage in New York “New Paltz”, also present in Athens, Thessalonica, Prague and Tirana. What this represents in the world of high education?

Haggis Procopiu: The rapid production growth and the new use of knowledge, as well as the equally fast development of the technological skills together with the globalization of the domestic economy has made the competition of the labor market very obvious and expressive. “New York College” has committed to offer high level of quality in: educational programs, educational and administrative staff, teaching and educational infrastructure, because this is the only way to satisfy the expectation of the student who will graduate in this institution and also to satisfy the need of the labor market.

- ❖ What is the practical interest for the American education in Macedonian environment?

Haggis Procopiu: The interests are rooted in the tradition of the old universities and in the same time they are following the newest trends, which are reflecting in the academic wisdom of the past and in the specifics and characteristics that are conditioning the modern way of living; aiming through development of analytical and critical skills, academic integrity, sense for the social subjects, high developed conscious for present professional opportunities, imagination and creativity in the spirit of mediation; reflecting flexibility, in sense of permanent speed up and adaptation of the process which are fulfilling the criterions of modern way of living.

- ❖ Way you choose Macedonia to become part of Your “New York College” family?

Hanzi Prokopiu: the main reason that we choose your country to be part of “New York” group is the interest, which the young peoples of this country have for receiving of high quality education enriched with international experience and as second reason, the geographical location that gives great conditions for development of the regional center for education, because Skopje can be attractive for the students of Bulgaria, Kosovo, Serbia and Monte Negro.

- ❖ Did the idea for opening this kind of high educational institution come from the huge number of Macedonian students who are studying in the “New York” in Thessalonica and in Athens... From which countries are coming professors who are teaching in Your College in Skopje and how you make the selection?

Haggis Procopiu: Our professors have graduated, M.A. dereed and doctorates at well-known universities in Europe and USA and in the same time they are active in different research projects. Part of our politic is to recruit professors with high academic credibility and good work experience in their area, with purpose to join the gap between the ideal world of theory and reality and complexity of the business world. Also, part of our politic is to give support to our professors, providing them all conditions for responsible and serious realization of the teaching and curriculum. For return, we are asking from our professors: beginning and ending the classes on time and respecting the working time; good preparation for the lectures; applying modern teaching methods and stimulating students activity in the lectures; behaving equally with the students with out exceptions, respecting their dignity with out the deference of their race, pole, religious or national affiliation, political choice or other personal characteristic; stimulating free and creative debates; developing good balanced

relationship student-professor; showing to the students that individual success is important.

- ❖ Who are the advantages of Your College, how you introduce yourself in the public? What are the criteria that one pupil should have to become Your student?

Haggis Procopiu: Good English knowledge, interest for study program and potential for responsible role of student.

- ❖ You are working according to the credit-system of studying. What that means?

Haggis Procopiu: “New York College” is adapted for credit transfer system, which makes possible the subjects and examinations passed in foreign or in domestic university to be accepted from the NYC group and vice versa, examinations passed in NYC to be accepted (under certain conditions) from all areas of NYC group and from American universities.

- ❖ You mentioned that you are trying to create university model that will serve to the students, because you don't want them to study under forced program. You are trying to create atmosphere of high American education and to enable knowledge to the student, which will help them in developing of their country and of the world. This is very important especially to the students from the other countries, because for studies in USA they must pay 10.000 American dollars. How much these statements and efforts resulted in success?

Haggis Procopiu: My answer is positive – based on our experience in Greece, Czech Republic and Albania. In the second school year of “New York College” in Skopje for the first time students can study social sciences besides business administration studies, management and computer sciences,.

- ❖ How much was the interest for these studies? What are Macedonians studying mostly?

Haggis Procopiu: The students here, same like in the other countries, are showing great interest for the studying areas connected with business administration, management, marketing, business communication, accounting and finances.

- ❖ Your college in Skopje is offering scholarships and one of them is the scholarship in memory of the tragically lost Macedonian president Boris Trajkovski . . .

Haggis Procopiu: The scholarship in memory of the tragically lost Macedonian president Boris Trajkovski is granted once a year for two students – one must have

orthodox origin and the other muscleman. These students must prove their English knowledge and willingness for high academic accomplishments.

- ❖ New opportunities for high education are opened in our state. Did “New York College” receive accreditation from the Macedonian Ministry of education?

Hanzi Prokopiu: Yes, “New York College” is credited from the Board for accreditation of the Ministry of education of the Republic of Macedonia. Our students have opportunity to choose between domestic diploma and American diploma, in other words diploma received by the Empire State College.

- ❖ Your educational institution is also offering M.A degrees in collaboration with prestige American and European universities. . .

Haggis Procopiu: Our program for Master in Business Administration-MBA, which is available in Skopje, is based on academic collaboration between the prestige Institute “Curt Bosch”.

This M.A program aims at: exposing participants to an advanced study of businesses and management in a local and international context, helping them develop further in their careers by enhancing their management skills and knowledge, enabling them to apply knowledge on business and management issues with a view to improving their decision-making ability at work, directing them towards the acquisition of learning skills that will help them operate in a continuously evolving business environment, developing in participants a critical appreciation of business and management issues, so that they can cope with the competitive international business environment, familiarizing them with the different business functions that lead to effective decision-making, and developing managerial skills through their exposure to applied problem-solving, role-playing, and experiential learning situations.

Art file

“New York College” with its academic collaboration with distinguished universities in the United States of America and Europe, NYC offers Bachelor’s and Master’s degrees in wide range of disciplines. We offer flexible study programs which address the needs of both non-working and working students and young executives, while at the same time we constantly enrich options and curricula in line with the labor market in Greece and abroad.

## MASTER IN BUSINESS ADMINISTRATION

The basic academic structure of the MBA is an overview of all the main functional areas of business. The first nine courses comprise core business subjects, covering key concepts in management, marketing, accounting, finance, operations, business ethics, strategy and information systems for managers. Our MBA students will have an additional opportunity to study in their core program a course in Mediation, which will provide them with the tools required to analyze and manage internal and external

conflicts in a multicultural business world. After completing their core program, students may choose from four emphasis areas:

MBA (General Route)

MBA in Human Resources Management

MBA in Marketing

MBA in Management Information Systems

An MBA in Banking and Corporate Finance offers you the opportunity to develop the required skills needed to manage finance, people and information, and to learn how these skills can be applied in banking and else where in the financial sector. This degree will equip you with the managerial knowledge and skills to respond successfully to the rapid changes in technology, customer requirements and regulations in order to make smart decisions about operations and strategies within a multicultural organization.

**IF YOU ARE KEEN TO ENHANCE YOUR EMPLOYMENT PROSPECTS, THIS IS THE MBA FOR YOU . . .**

Having built on a solid tradition of quality, NYC is taking a step further and is offering in cooperation with the Institute Universitaire Kurt Bosch, the MBA program in variety of specializations and modes of delivery, in Athens, Thessalonica and Prague.

Just as the region is changing in response to the economic and cultural needs of an increasingly globalised society, so, too, is our institution facing this challenge by providing a wide and flexible range of MBA studies.

This internationally recognized award is designed to provide candidates with the knowledge and experience to embark on a successful business career, possessing a variety of personal and interpersonal skills and competencies, which they will have developed during their studies. To this end, the modules of the MBA draw upon the candidates' prior academic experience and enable them to adopt a more applied approach to learning, while at the same time reflect on everyday business practices. Consequently, the MBA is not attractive to entrance with business and management qualifications alone; it is also open to entrants from other disciplines, who aim at broadening their knowledge of business and management issues as part of their career development.

**OUR MBA AIMS TO EQUIP FUTURE MANAGERS AND BUSINESS LEADERS WITH THE CORE KNOWLEDGE AND SKILLS WHICH THEY CAN APPLY TO NEW CHALLENGES AS THEY ARISE . . .**

The joint efforts of the leading academic institutions involved, from different cultural backgrounds, will amalgamate into a program of study that meets the need of contemporary educational practice and prepares individuals to meet the challenges of the present business environment from global perspective. The aim of this MBA program is to develop managers through the utilization of their personal or professional skills, or both. The participants' critical ability will be enhanced, so that they are able to respond to business problems by offering advanced solutions.

In particular, the MBA program aims at:

-Exposing participants to an advanced study of businesses and management in a local and international context,

- Helping them develop further in their careers by enhancing their management skills and knowledge,
- Enabling them to apply knowledge on business and management issues with a view to improving their decision-making ability at work,
- Directing them towards the acquisition of learning skills that will help them operate in a continuously evolving business environment,
- Developing in participants a critical appreciation of business and management issues, so that they can cope with the competitive international business environment,
- Familiarizing them with the different business functions that lead to effective decision-making, and
- Developing managerial skills through their exposure to applied problem-solving, role-playing, and experiential learning situations